Established as a real estate investor and developer in 1960 and based in Toronto, Canada, today Oxford manages a growing global real estate portfolio that includes assets in the office, retail, hotel, industrial and multi-residential sectors, as well as entity-level, co-investment and fund positions across a broad spectrum of investment types. Oxford employs more than 1,100 talented people with a wide range of professional skills, a passion for real estate, and a shared commitment to maximizing returns and actively growing the value of the company’s assets.

Building Returns on Intelligence™

OXFORD
130 Adelaide Street West, Suite 1100
Toronto, Ontario  M5H 3P5
416.865.8300

oxfordproperties.com

Oxford Properties
Real Estate
Research Competition
**Topic**

Looking at Canada, the US and the UK, compare and contrast the recent office commercial real estate cycle. In what ways have the markets reacted similarly? In what ways have they differed? What are the reasons for the similarities and differences?

---

**Prizes**

First Place ($10,000 to the winning student)

Second Place ($2,500.00 to the winning student)

---

**Rules**

All responses should be submitted digitally in essay format;

All responses should be 1,500 words to 2,000 words in length;

All references should be appropriately noted;

All students in their last year of study in the following schools are eligible for entry with a limit of one essay allowed per student: Queen’s University (School of Urban and Regional Planning), Ryerson University (Rogers Business School), University of British Columbia (Sauder Business School), University of Guelph (Real Estate and Housing department), University of Toronto (Rotman Business School), University of Western Ontario (Geography department), York University (Schulich Business School). Responses may be submitted by an individual or group; if a group wins than the prize is divided equally amongst the group members;

All responses are due by end-of-day Monday, March 1, 2010, and should be submitted to research_competition@oxfordproperties.com.

---

**Q & A**

Who will be judging the Oxford Properties Real Estate Research Competition?

The competition is being judged by a panel of real estate executives at Oxford Properties Group, led by Dr. Juri Pill, Senior Vice President, Research.

What criteria will be used to select a winner?

Great research isn’t only about getting the right information, it’s also about culling it down to build strong arguments and support your thesis in a clear manner. The winning entry will combine strong research and analytical skills.

Who is eligible to enter this competition?

All students in their last year of study in the following schools are eligible for entry with a limit of one essay allowed per student: Queen’s University (School of Urban and Regional Planning), Ryerson University (Rogers Business School), University of British Columbia (Sauder Business School), University of Guelph (Real Estate and Housing department), University of Toronto (Rotman Business School), University of Western Ontario (Geography department), York University (Schulich Business School).